## Fair Food Network Bodega Bootcamp: Resource Guide

### Mission/Concept:

- Link to Business Model Canvas: http://www.businessmodelgeneration.com/downloads/business\_model\_canvas\_poster. pdf
- Link to Business Model Generation (book): http://businessmodelgeneration.com/book?\_ga=1.51023530.2005506184.1462565048
- Link to City Market video: https://www.youtube.com/watch?v=S7TOpH6WvTI

# Demand/Market Analytics:

Useful sites for data and market analysis/studies

- Link to American Community Survey: https://www.census.gov/programs-surveys/acs/
- Link to Consumer Expenditure Survey: http://www.bls.gov/cex/
- Link to Esri: http://www.esri.com/data/esri data
- Link to Claritas: https://www.claritas.com/sitereports/Default.jsp
- Link to CoStar: http://www.costar.com/

#### Workforce:

Useful sites for job descriptions, data, industry trends, and studies

- Link to Progressive Grocer: http://www.progressivegrocer.com/
- Link to Food Marketing Institute: http://www.fmi.org/
- Link to Supermarket News: http://supermarketnews.com/
- Link to AFPD: http://www.afpdonline.org/
- Link to National Grocer Association: https://www.nationalgrocers.org/
- Link to International Council of Shopping Centers: https://www.icsc.org/
- Link to Produce Marketing Association: http://www.pma.com/

#### Product:

Reputable wholesalers and distributors in Detroit Metro region

- Link to SpartanNash: https://www.spartannash.com/
- Link to Supervalu: http://www.supervalu.com/
- Link to Eastern Market: http://www.easternmarket.com/attend/wholesale-market

#### Infrastructure:

Recommended POS Systems

- Link to Comcash: https://comcash.com/
- Link to JPMA: https://www.jpma.com/
- Link to Revel: http://revelsystems.com/
- Link to Shopkeep: http://www.shopkeep.com/